# datto

Systems Engineer Finds Ease of Use, Work-Life Balance with Datto

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Tim Taylor Founder & CEO, TaylorWorks

TAYLORWORKS Legal, Medical & Business I.T.

## **About Datto**

As the world's leading provider of cloudbased software and security solutions purpose-built for delivery by managed service providers (MSPs), Datto believes there is no limit to what small and medium businesses (SMBs) can achieve with the right technology.

### **Corporate Headquarters**

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TaylorWorks is a managed service provider (MSP) based in Orlando, Florida. They've been in business for 21 years, working with clients primarily in the legal and medical sectors. A partner since 2008, TaylorWorks has been protecting client data with Datto business continuity and disaster recovery (BCDR) for many years. Tim Taylor, Founder and CEO of TaylorWorks, implemented Datto and immediately appreciated the ease of use, reliability, and cost-effectiveness it brought to his business.

"When you use a homegrown solution, it takes time to set up, maintain and manage, and requires a higher labor cost to accomplish all of that", said Taylor. "With Datto, I don't need to worry, because it just works, and the time saved opens up opportunities for our technicians to focus on other needs of the business."

In addition to technical features, Taylor also prioritizes his employees' opinions, workflow preferences, and time when selecting technology for his business. The ease of use that accompanies Datto's solutions has brought great benefits to the business, according to Taylor, because technicians don't need to spend so much time managing them.

With his Datto tech stack, he has everything in one view. "We are managing twice the machines we did eight years ago, and we have less staff," Taylor said. "Looking at the bottom line, we are saving invaluable time and energy by investing in the solutions that make our staff more efficient."

Jered Crist has been a Systems Engineer at TaylorWorks for 10 years and manages client networks and IT infrastructures. "As a technician, there is always something to focus on," said Crist. "When you can spend less time managing a solution, you have more time to take proactive action to prevent future issues for clients, and that's every technician's goal."

"Ease of use of a solution is a huge benefit we look for in our technology," said Crist. "Being able to log in, see the status of all of our backups and identify what to address quickly, makes me more efficient, and it's so easy to recover, it takes the stress off the tech. I had to virtualize a server in the middle of my 15-monthold's nap time, and I was able to do it remotely, from my phone, all without disturbing the little one sleeping on my chest."

Because of the simplicity of Datto's BCDR solutions, MSP owners and technicians alike are able to spend their time on the things that matter most, whether that be proactively preventing future issues, identifying new revenue streams to grow business, or ensuring nap time lasts as long as possible.

To learn more about the ease of use of Datto's BCDR solutions, chat with a product specialist today.

