



SUCCESS STORY

For Ransomware Protection, Netology Invests in Datto

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Jamie D'Agostino
 Founder,
 Netology



About Datto

Datto protects essential business data for tens of thousands of the world's fastest growing companies. Our Total Data Protection platform delivers uninterrupted access to data on site, in transit and in the cloud. Through Datto's network of partners, we provide companies with products and services designed to continually keep business running. Businesses rely on Datto for industry leading technology combined with unrivaled customer service. Datto is headquartered in Norwalk, Connecticut, and has offices in Rochester, Boston, Toronto, London, Singapore, and Sydney. Learn more at www.datto.com.

Netology has been protecting the IT of small businesses across Connecticut, New York and New Jersey for over a decade. The company's founder, Jamie D'Agostino, said the key to their success is their proven track record and dedication to client relationships.

Sierentz North America, a private equity hedge fund and Netology customer, has built a strong relationship with the IT service provider over the years. When the hedge fund fell victim to a ransomware attack, they quickly turned to them for help. Once Netology arrived on the scene, they found three infected computers within the Sierentz network. They isolated the infection and reverted to the company's most recent backup. At the time, the hedge fund was relying on a rudimentary and manual backup solution that involved synchronizing files off-site, once a day. Fortunately, they didn't suffer any data loss, but they were hit with several hours of downtime, which can be catastrophic for their business.

"In our industry, a few minutes can make a big difference," said Stephen Grey, CTO of Sierentz. Although Sierentz made it through the attack without major damage, Netology knew they had to step up their customer's backup and disaster recovery game.

"We needed to move to a more eloquent and feature-rich business continuity solution to protect our client's data, and that's why we chose Datto," said D'Agostino. "Datto is a great partner because of their commitment to the channel and small businesses. Now, incorporating Datto into our support solution is standard. It's critical that we get our clients to adopt Datto," said D'Agostino.

Datto's recovery time is superior, taking mere seconds compared to traditional backup solutions, which can take hours or even days. Various innovative technologies make Datto the perfect solution for Sierentz. [Screenshot Verification](#) makes backup monitoring more precise, and [Instant Virtualization](#) allows backups of on-premises servers to be virtualized and stored locally or in Datto's secure cloud. The ability to take frequent backups that are easily restored can eliminate paying a ransom to regain access to your encrypted files. These features are invaluable when it comes to threats to business data, like ransomware.

"We were down the better part of a day with our traditional solution. With the Datto solution, we would have been down for mere minutes" said Grey. "We sleep much better at night knowing we are protected, no matter what happens."

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