datto | ACADEMY

Datto Academy Partner Tracks

New Partners and New Partner Employees

Datto Foundations (On Demand)
This course curriculum gives new Partners and their new employees an understanding of what Datto is and what Datto does, including information about key leaders and technologies, as well as high level products and services.

New Partner Sales Track

Sales Specialist I (On Demand)
This course curriculum gives Partner Sales Professionals an understanding of our more in-depth products and features as well as how to position our products to prospective clients.

New Partner Technical Track

Technical Specialist I (On Demand)
This course curriculum gives Partner Technical Professionals an efficient method to acquire a basic understanding of how to use Datto products.

Technical Specialist II Webinar Series (Live & On Demand)
This monthly one-hour webinar series equips technicians with the latest Datto technical knowledge. Each webinar focuses on the most relevant technical topics, based on support center analytics and partner feedback. Watching any webinar, live or recorded, from the past six months will grant or renew Technical Specialist II certification for a six month period. Having at least one technician with this certification is a requirement for advancement in the Global Partner Program.

Prerequisite: Technical Specialist I

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