



datto
SUCCESS STORY

5 STAR BCDR

It's not a question of if, but when you'll need a business continuity and disaster recovery (BCDR) plan.

Avoiding downtime is no easy task, especially for a major resort on the Florida coast with 320 employees. Protecting the hotel from cyber attacks or harsh weather is a 24/7 job.

Thanks to the hotel's MSP, Andrew Schmidt of Hexistor Data Protection Services, proper business continuity and disaster recovery (BCDR) is a less daunting task.

Being on the beach in Florida makes the hotel incredibly desirable, but also extremely vulnerable to hurricanes. During Hurricane Sandy, the area was hit with millions of dollars in damage and devastating beachfront erosion. Extreme weather can be a serious threat to their operations, potentially crippling their systems. Given the fast-paced nature of hospitality industry, having a reliable and efficient BCDR plan is essential.

MSP:
**Hexistor Data
Protection Services**

Location:
Chicago, Illinois

Owner:
Andrew Schmidt

Schmidt wanted a better way to protect the hotel's data and avoid downtime. Before Datto, restores could take Schmidt an entire day or more. They didn't have a proper BDR solution with the appropriate level of security and control over local servers and point of sale (POS) systems, which are priorities for the hotel. These systems contain critical guest information such as reservations and credit card details as well as property information for the hotel. It's imperative to keep this data accessible and secure.

Schmidt implemented Datto, which offers the ability to store data both locally and virtually. Now they have a proper BDR plan allowing them to avoid extended periods of downtime. "In the past, they were only copying data over. Now they have a bootable image of a machine offering a completely new level of business continuity and disaster recovery," Schmidt said. The high-quality Datto solution works quickly to get business back up and running in the event of server failure.

"Datto makes restorations simple and incredibly easy. Your normal, day-to-day restorations are a breeze, and it gives you peace of mind knowing their system could be back up and running remotely, because it is a 24-hour business, every day of the year. The ability to utilize virtualization for testing before you go to full production is also a great feature. This was something that would have been impossible if we were using tape backup," according to Schmidt.

Aside from simple restorations and virtualization, Schmidt said some of the greatest benefits of using Datto are the ability to quickly bring up a server and the ability to take a virtual snapshot of a server and continue working offline. According to Schmidt, a proper BCDR plan isn't a question of if, but when you'll need it. Datto gives Andrew Schmidt and his client the ability to keep things running in a timely and comprehensive manner during what are becoming fairly predictable stormy scenarios.



In the past, they were only copying data over. Now they have a bootable image of a machine offering a completely new level of business continuity and disaster recovery

ANDREW SCHMIDT

About Datto

Datto is an innovative provider of comprehensive backup, recovery, and business continuity solutions used by thousands of managed service providers worldwide. Datto's 160+ PB purpose-built cloud and family of software and hardware devices provide Total Data Protection everywhere business data lives. Whether business data is on-prem in a physical or virtual server, in the cloud, or in SaaS applications, only Datto offers end-to-end recoverability and single-vendor accountability. Learn more at www.datto.com.

datto

Corporate Headquarters
Datto, Inc.
101 Merritt 7
Norwalk, CT 06851
United States
partners@datto.com
www.datto.com
888.294.6312

Regional Offices
Norwalk, CT 888.294.6312
Boston, MA 800.571.4984
Toronto, CAN 877.811.0577
Reading, UK +44 (0) 118 402 9606
Sydney, NSW +61 406 504 556

©2015 Datto, Inc. All rights reserved.
12/11/15