

Datto Backup for Microsoft Azure

A comprehensive continuity solution
for protecting Microsoft Azure workloads



The Challenge of Protecting Client Cloud Workloads

As you grow your cloud practice, it's critical to establish a business continuity plan for your clients. Why? When you run workloads on Microsoft Azure, you agree to a shared responsibility model, which leaves you responsible for the security and protection of everything running on the cloud: applications, data, endpoints, and so on. As you establish your business continuity plan, there are a few challenges you may run into.

- Backing up Azure with Azure leaves you susceptible to attacks, single points of failure and cloud outages.
- The variable nature of cloud pricing models can make it difficult to predict spend, and thus build a margin.
- As an MSP, it can be complex to manage across many disparate environments and customers.

You can solve these challenges with Datto Backup for Microsoft Azure.

Multi-cloud continuity at a price 30-50% lower than native solution

Datto Backup for Microsoft Azure is a comprehensive business continuity and disaster recovery (BCDR) solution that is built exclusively for MSPs. It provides the ability to customize protection and streamline recovery for critical business infrastructure residing in Microsoft Azure.

With this solution, your client workloads are replicated every hour to the Datto Cloud. Offering daily backup verification and optimal RTO and RPO performance, MSPs can deliver reliable business continuity services – at a predictable cost – without the need to piece together individual technologies or depend solely on Microsoft.

- **Replication to the Datto Cloud:** Don't put all of your eggs in one basket. Ensure true continuity with hourly replication to the secure Datto Cloud, with exclusive Cloud Deletion Defense technology.
- **Simple, Flat-Fee Pricing:** Priced 30-50% lower than native solution and eliminating surprise fees, Datto enables MSPs to realize healthy margins.
- **Designed for MSPs:** Go beyond basic backup and recovery. Feel confident your clients' backups are booted correctly and easily recoverable.



Technical Features

OS support

Windows Server 2022 / 2019 / 2016 / 2012 R2
Windows 11/10 Enterprise multi-session hosts

Multi-volume support

Up to 6 TB virtual disk capacity across protected systems per subscription. Number of subscriptions is unlimited.

Instant virtualization in the Datto Cloud

Run VMs in the Datto Cloud to simplify restore scenarios.

Single pane-of-glass management

Monitor protected on-premises and cloud systems from the client-centric BCDR + Azure status page, including backup progress and settings.

Hero reports

Easily prove the value of your Azure backup services to your clients with automated hero reports.

PSA integrations

Get consumption metrics directly in Autotask PSA and Kaseya BMS to streamline billing processes. Get Autotask PSA tickets automatically created and closed based on Datto Backup for Microsoft Azure backup alerts.

Datto RMM integration

Configure backups, verify backup status and even perform recoveries without leaving Datto RMM interface

myITprocess integration

Simplify QBR processes and easily deliver high-level reports to clients about your Azure backup services

Screenshot verification

Confirm that your backups are healthy, working, and recoverable.

Azure restore

Restore files and VMs back to Azure from the Datto Cloud.

Email alerting

Receive alerts on the status of backups.

Protecting Business Data Wherever IT Lives™

Datto Unified Backup gives MSPs the comprehensive tools necessary to protect their clients' files and applications, whether they live on local servers, SaaS applications, end user computers, or the cloud. Datto offers data protection solutions built specifically for MSPs that are reliable regardless of size or infrastructure. With a wide array of restore options to match different recovery scenarios, Datto Unified Backup provides MSPs and the clients peace of mind knowing critical business data can be restored in seconds and normal business operation can continue in the event of a disaster or data loss.

Ready to get started? Learn more about Datto Backup for Microsoft Azure at datto.com/azure



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